New Jersey Schools Insurance Group
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Mount Laurel, New Jersey 08054
www.njsig.org

Request for proposals: I-2019-0001

Questions regarding the RFP and Answers

June 14, 2019

Question 1: I did not find this customer in the sec of state website. Please find out if they are registered in a different state or under a different name. [I]f an SOS is not available please request for a business license. In order to complete your RFP I need to find your business in our database. I can use a duns # , EIN, or sec. of state details. Can you provide business identity info. Thanks

Answer: NJSIG's W-9, including its federal employer identification number is available here: https://www.njsig.org/downloads/accounting/directbill/NJSIG_W-9_2019.pdf.

Question 2: If we do not propose the three (3) PoE switches will that eliminate us from consideration?

Answer: No, that will not eliminate your organization from consideration. However, please ensure that your fee proposal states that it does not include the cost of the PoE switches. In addition, your organization will

still need to provide a recommendation as to which PoE switches your organization recommends for the office phone equipment you will be proposing.

Question 3: Are you open to non-Cisco devices to manage your Internet and MPLS/WAN connection?

Answer: Yes, NJSIG will accept proposals with other device recommendations to manage the internet MPLS/WAN connections.

Question 4: Can you give an example of the phone models you are looking for?

Answer: NJSIG's current phones are Mitel 5000 series. NJSIG is looking for equipment that offers the same features and functionality.

Question 5: Are we able to have a brief call to determine phone types needed? We have various options and do not want to over engineer/over price our solution.

Answer: No, there is no current plan to have pre-proposal telephone calls or pre-proposal interviews. NJSIG's current phones are Mitel 5000 series. NJSIG is looking for equipment that offers the same features and functionality. NJSIG prefers a cloud solution where phone services and voicemail are managed in the cloud so that telephone calls can still be received during a localized power outage.

Question 6: Is there a need to accommodate overhead paging at one or both locations?

Answer: No, overhead paging is not necessary so long as there is paging available on the phone itself.

Question 7: One of the Frontline Managed Services that NJSIG currently has is a hosted/network/cloud based Firewall(FW). We continue to offer hosted/cloud based FW, but [also] have a premises based Firewall solution. Which Firewall type are you looking for, hosted or a FW placed at you locations?

Answer: NJSIG prefers a hosted cloud based solution, but will entertain proposals for other solutions as long as those solutions meet NJSIG's needs of stability, reliability and scalability.

Question 8: 2) What other Firewall Features do require, or would like included, for example: a) will you need IP SEC/Site-to-Site VPN Tunnels; b) Remote Access User (typically via Broadband); c) IP Content Filtering?

Answer: The NJSIG IT department manages the firewalls and policies on the firewall including IP filtering, NAT and Remote Access. The only configuration support that would be needed is the setup for the MPLS or VPN Tunnel connection between both NJSIG's sites, and any router/firewall configuration needed for the phone system.