



New Jersey Schools Insurance Group
6000 Midlantic Drive, Suite 300 North
Mount Laurel, New Jersey 08054
www.njsig.org

Request for proposals: C-2017-0010

Evaluation Criteria Weight

August 18, 2017

Criteria	Weight, %
Technical Criteria	
<p>1. Technical Criteria</p> <ul style="list-style-type: none"> a. Does the proposer’s proposal demonstrate a clear understanding of the scope of work and related objectives? b. Is the proposer’s proposal complete and responsive to the specific RFP requirements? c. Has the past performance of the proposer’s proposed methodology been documented? d. Does the proposer’s proposal use innovative technology and techniques? e. Are sound environmental practices such as recycling, energy efficiency, and waste reduction used? 	35%
Management Criteria	
<p>1. Project management:</p> <ul style="list-style-type: none"> a. How well does the proposed scheduling timeline meet the contracting unit’s needs? b. Is there a project management plan? <p>2. History and experience in performing the work:</p> <ul style="list-style-type: none"> a. Does the proposer document a record of reliability of timely delivery and on-time and on-budget implementation? b. Does the proposer demonstrate a track record of service as evidenced by on-time, on-budget, and contract compliance performance? 	35%

Criteria	Weight, %
<ul style="list-style-type: none"> c. Does the proposer document industry or program experience? d. Does the proposer have a record of moral integrity? 3. Availability of personnel, facilities, equipment and other resources: <ul style="list-style-type: none"> a. To what extent does the proposer rely on in-house resources vs. contracted resources? b. Are the availability of in-house and contract resources documented? 4. Qualification and experience of personnel: <ul style="list-style-type: none"> a. Documentation of experience in performing similar work by employees and when appropriate, sub-contractors? b. Does the proposer make use of business capabilities or initiatives that involve women, the disadvantaged, small and/or minority owned business establishments? c. Does the proposer demonstrate cultural sensitivity in hiring and training staff? 5. PPO Network Criteria <ul style="list-style-type: none"> a. Composition of network; b. Total providers by type in network; c. Ability to add additional providers in network; d. Percent of Workers' Compensation panel physicians are board certified in New Jersey; e. Time frame for treatment. 	

Criteria	Weight, %
<p>6. Nurse Case Manager Criteria</p> <ul style="list-style-type: none"> a. Nurse case managers licensure; b. Nurse case managers experience; c. Nurse case manager case load; d. Nurse case manager team dedicated manager; e. Nurse case manager dedicated team. 	
Cost Criteria	
<ul style="list-style-type: none"> 1. Cost of goods to be provided or services to be performed: <ul style="list-style-type: none"> a. Relative cost: How does the cost compare to other similarly scored proposals? b. Full explanation. Is the price and its component charges, fees, etc. adequately explained or documented? 2. Assurances of performance: <ul style="list-style-type: none"> a. If required, are suitable bonds, warranties, or guarantees provided? b. Does the proposal include quality control and assurance programs? 3. Proposer's financial stability and strength: <ul style="list-style-type: none"> a. Does the proposer have sufficient financial resources to meet its obligations? 4. Bill Review Criteria <ul style="list-style-type: none"> a. Total UCR adjustments; b. Total PPO reductions; 	30%

Criteria	Weight, %
c. Total allowed charges; d. Total net savings.	